

## AToM

Number of RIs: 0

Headquarters: Horsham, West Sussex

Mortgage business by volume in 2004: £500m

Projected mortgage business by volume in 2005:  
£750m

Turnover in 2004: £5m

Projected turnover in 2005: £5m

Vic Jannels, group managing director, says: "AToM is a packaging business that has always strived to provide good and competitive service and products. We try not to forget brokers and their clients' needs as well as those of our lending partners and our aim is to make the mortgage process as painless as possible. It is encouraging to have been recognised in the *Mortgage Strategy* Hot 100 and this will make us even more determined to succeed in the future. Our membership of PMPA is a contributing factor as this has helped provide exclusive products and better service responses from lenders."