

IntroducerToday

AtoM Publish A Survival Guide For Intermediaries

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Have you ever had a difficult client, whose circumstances were somewhat perplexing? Have you received more of these types of clients since the decline of the US sub prime market? Well you no longer need to fret, because All Types of **mortgages** LTD (AToM) has produced an intermediary survival guide that will help you to deal with all of your client's concerns.

Within the survival guide you can find a range of information on the types of services offered by AToM, alongside feature articles, written directly from those that work in the industry. Vic Jannels, AToM's Group Executive Chairman comments, "We have produced this guide to help point up solutions for your clients, whether it is a mortgage, loan or IVA Debt Solution, or any of the other services we offer and can help with."

The AToM survival guide is useful at this uncertain time in the industry when it is important to keep up to date with product changes. The features written by those that work in the industry can offer reassurance to those that are being affected by the **Credit Crunch**, as the likes of BM Solutions and **TMB** reveal how they are working in the current market. The real life case studies are particularly helpful in offering guidance of how to use your skills and experience during this uncertain time.