

# **AToM set to announce tie-in with GMAC on point-of-sale offers**

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All Types of Mortgages (AToM) is to announce it is the first packager partner of GMAC-RFC to provide the full functionality of point of sale offers on GMAC's partner range to its satellite packagers.

The news will be revealed at a conference held with AToM's prospective and current satellite packagers at its headquarters in Horsham on Thursday, 26 April.

Richard Hearn, managing director at AToM, said: "This is the first time that GMAC has done this with the partner range. It puts the satellite in control and allows them to produce offers in their office on the day of decision. We are working with GMAC on a pilot basis to ensure this works well. This is a unique selling point for us as before this announcement, satellites would have no automation past the decision process."

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